

**COTTON**  
**ESTIMATED PER ACRE COSTS AND RETURNS, SOUTH AND EAST GEORGIA, 2007**

<b>Seed Technology:</b>	<b>BR</b>	<b>Row Spacing:</b>	<b>36</b>
<b>Tillage:</b>	<b>Conventional</b>	<b>Seed Per Foot:</b>	<b>2.50</b>
<b>Production:</b>	<b>Irrigated</b>	<b>Seed Per Bag or Lb:</b>	<b>250000</b>

	Lbs/Acre	Price/Lb	Income/Ac	Cents/Lb
<b>INCOME (Price including LDP or Loan Gain)</b>	1100	0.59	<b>\$649.00</b>	<b>59.00</b>

<b>VARIABLE COST</b>	<b>Unit</b>	<b>No. Units</b>	<b>Price/Unit</b>	<b>Cost/Acre</b>	<b>Cents/Lb</b>
Land Rent	Acre	1	0.00	0.00	0.00
Seed (Including Tech Fee and Treatments)					
Seeds Per Acre	36,300	Bag	0.145	410.00	59.53
Lime- Custom Spread	Ton	0.33	28.00	9.24	0.84
Fertilizers					
Nitrogen	Lbs	90	0.43	38.70	3.52
Phosphate (P2O5)	Lbs	60	0.31	18.60	1.69
Potash (K2O)	Lbs	90	0.23	20.70	1.88
Chicken Litter	Tons	0	18.00	0.00	0.00
Boron	Lbs	0.5	3.60	1.80	0.16
Others	Acre	1	0.00	0.00	0.00
Herbicides					
Pre-Plant, Incorporated	Acre	1	5.00	5.00	0.45
At Planting or Pre-Emergence	Acre	1	13.00	13.00	1.18
Post-Emergence, OTT	Acre	1	5.50	5.50	0.50
Post-Emergence, Directed	Acre	1	6.50	6.50	0.59
Others	Acre	1	0.00	0.00	0.00
Insecticides					
In-Furrow	Lbs	3.5	3.10	10.85	0.99
Spray- Pyrethroid	Appl	1	5.00	5.00	0.45
Spray- Others	Appl	2	4.50	9.00	0.82
Nematicide	Acre	1	0.00	0.00	0.00
PGR	Ounces	32	0.22	7.04	0.64
Boll Opener and Defoliant	Acre	1	17.00	17.00	1.55
Custom Application- Air					
Insecticides	Appl	0	0.00	0.00	0.00
Herbicides	Appl	0	0.00	0.00	0.00
PGR	Appl	0	0.00	0.00	0.00
Defoliation	Appl	1	5.00	5.00	0.45
Scouting	Acre	1	7.50	7.50	0.68
BWEP	Acre	1	2.75	2.75	0.25
Machinery and Equipment					
Fuel and Lube	Gal	13.90	2.20	30.58	2.78
Repairs and Maintenance	Acre	1	26.00	26.00	2.36
Custom Picking	Acre	1	0.00	0.00	0.00
Irrigation	Appl	8	8.50	68.00	6.18
Crop Insurance	Acre	1	10.00	10.00	0.91
Labor	Hrs	2.35	10.00	23.50	2.14
Interest on Operating	Months	6	\$400.79	0.50	8.0%
16.03	1.46				
Ginning and Warehousing					
Ginning	Lbs	1100	0.085	93.50	8.50
Storage and Warehousing	Bale	2.2	10.00	22.00	2.00
Promotions, Boards, Classing	Bale	2.2	5.30	11.66	1.06
Cottonseed	Seed/Lb Lint	1.2	90.00	-59.40	-5.40

<b>TOTAL VARIABLE COSTS</b>	<b>\$484.58</b>	<b>44.05</b>
<b>NET RETURN ABOVE VARIABLE COST</b>	<b>\$164.42</b>	<b>14.95</b>

Tractors and Sprayer	Acre	1	38.00	38.00	3.45
Equipment	Acre	1	13.00	13.00	1.18
Picker and Boll Buggy	Acre	1	61.00	61.00	5.55
Irrigation	Acre	1	90.00	90.00	8.18
Owned Land Charge	Acre	1	0.00	0.00	0.00
Misc Overhead	% of Var Costs	\$484.58	5.0%	24.23	2.20
Management	% of Var Costs	\$484.58	5.0%	24.23	2.20

<b>TOTAL FIXED COSTS</b>	<b>\$250.46</b>	<b>22.77</b>
<b>TOTAL COST</b>	<b>\$735.04</b>	<b>66.82</b>
<b>NET RETURN</b>	<b>-\$86.04</b>	<b>-7.82</b>

**PER ACRE NET RETURN ABOVE VARIABLE COST AT VARIOUS YIELDS**

	Cost/Ac *	Lbs Per Acre				
		900	1000	1100	1200	1300
Costs 10% Lower	\$375	\$100.42	\$153.26	\$206.10	\$258.94	\$311.78
Costs As Budgeted	\$417	\$58.74	\$111.58	<b>\$164.42</b>	\$217.26	\$270.10
Costs 10% Higher	\$459	\$17.05	\$69.89	\$122.73	\$175.57	\$228.41

\* Excludes net ginning and warehousing. These costs added based on yield shown..

**BREAKEVEN YIELD REQUIRED TO COVER VARIABLE COSTS INCLUDING LAND RENT**

	Cost/Ac *	Cash Rent Per Acre				
		\$100.00	\$120.00	\$140.00	\$160.00	\$180.00
Costs 10% Lower	\$375	907	946	986	1,025	1,064
Costs As Budgeted	<b>\$417</b>	986	1,025	1,064	1,104	1,143
Costs 10% Higher	\$459	1,065	1,104	1,143	1,183	1,222

\* Excluding rent if included in budget. Rent cost added as shown in table. Excludes net ginning and warehousing. These costs added based on BE yield level. BE yield does not consider Direct and Counter-Cyclical Payments.

**BUDGETING THIS WHOLE-FARM COTTON ENTERPRISE**

Acres		Yields	
Total Cotton Acres on The Farm:	700.0	2007 Budgeted Yield	1100.0
Acres of This Cotton on the Farm:	700.0	Farm Direct Payment Yield:	1000.0
Farm Cotton Base Acres:	700.0	Farm Counter-Cyclical Yield:	1000.0
DCP PAYMENT ACRES (85% BASE):	595.0		
Prices and Payments		Costs	
Expected US MYA Price:	56.00	Budgeted Variable Costs Per Acre:	\$484.58
2007 Direct Payment (DP):	6.67	Variable Costs Excluding Rent:	484.58
Est. Counter-Cyclical Payment (CCP):	9.73	Land Rent:	0.00
THIS BUDGETED COTTON ENTERPRISE-- TOTAL FARM COSTS AND RETURNS			
<b>Acres:</b>	<b>700</b>	<b>Per Acre</b>	<b>Total</b>
Crop Income (Including LDP/POP/Loan Gain)		\$649.00	\$454,300
Variable Costs (Excluding Rent)		\$484.58	\$339,208
<b>NET RETURN BEFORE LAND RENT</b>		<b>\$164.42</b>	<b>\$115,092</b>
Land Rent		\$0.00	\$0
<b>NET RETURN ABOVE VARIABLE COSTS</b>		<b>\$164.42</b>	<b>\$115,092</b>
Direct Payment (DP)		\$56.70 *	\$39,687
Counter-Cyclical Payment (CCP)		\$82.71 *	\$57,894
<b>NET RETURN AFTER DCP PAYMENTS</b>		<b>\$303.82</b>	<b>\$212,672</b>

\* DCP Payment per acre planted of this enterprise

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January 2007

**Acknowledgements**

Contribution from the following individuals is gratefully acknowledged:  
 Ronnie Barrentine, Scott Brown, Steve M. Brown, R.J. Byrne, Stanley Culpepper, Will Duffie,  
 Chuck Ellis, Glen Harris, Edd Harrison, Ray Hicks, Jeremy Kichler, Eddie McGriff,  
 Tim Moore, Furman Peebles, Phillip Roberts, Bill Tyson, and Johnny Whiddon.