

Table 13: Break-Even (B/E) Cost Analysis Per (40 lbs) Box of Onion

Break-Even Preharvest variable cost per (30 lbs) box (\$)	2.19
Break-Even Harvesting and Marketing cost per (30 lbs) box (\$)	6.90
Break-Even Fixed Costs per (30 lbs) box (\$)	0.50
Break-Even Total budgeted cost per (30 lbs) box (\$)	9.59
Break-Even Yield per Acre (30 lb boxes)	559.41

EXPECTED RETURNS FROM TOTAL ACREAGE

ACRES	EXPECTED YIELD/AC	VOLUME MARKETED	EXPECTED PRICE	TOTAL RETURNS
1	700.00	700.00	12.00	8,400

RISK RATED RETURNS OVER VARIABLE COSTS

Net return levels (TOP ROW);
 The chances of obtaining this level or more (MIDDLE ROW); and
 The chances of obtaining this level or less (BOTTOM ROW).

	<u>Optimistic</u>		<u>Expected</u>		<u>Pessimistic</u>		
Returns(\$)	3,922	3,177	2,432	1,687	942	197	-548
Chances	7%	16%	31%	50%			
Chances				50%	31%	16%	7%

CHANCES FOR PROFIT **87%** **BASE BUDGETED NET REVENUE** **1,687**