

**HYBRID BERMUDA HAY  
SOUTH GEORGIA**

**ESTIMATED COSTS AND RETURNS**

Expected Yield

5.00 Ton

YIELD: YOUR FARM \_\_\_\_\_

VARIABLE COSTS	Unit	Number of Units	\$/Unit	Cost/Acre	\$/Ton	Your Farm
Fertilizer & Lime	Acre	1.00	\$ 195.00	\$ 195.00	\$ 39.00	_____
Weed Control	Acre	1.00	\$ 4.50	\$ 4.50	\$ 0.90	_____
Insect Control	Acre	1.00	\$ -	\$ -	\$ -	_____
<i>Machinery: Preharvest</i>						
Fuel	Gallon	0.43	\$ 1.75	\$ 0.75	\$ 0.15	_____
Repairs & Maintenance	Acre	1.00	\$ 0.46	\$ 0.46	\$ 0.09	_____
<i>Machinery: Harvest</i>						
Fuel	Gallon	12.07	\$ 1.75	\$ 21.12	\$ 4.22	_____
Repairs & Maintenance	Acre	1.00	\$ 18.23	\$ 18.23	\$ 3.65	_____
Labor	Hrs	2.67	\$ 9.50	\$ 25.34	\$ 5.07	_____
Land Rental	Acre	1.00	\$ -	\$ -	\$ -	_____
Interest on Operating capital	Percent	\$ 132.70	7.50%	\$ 9.95	\$ 1.99	_____
<b>Total Variable Costs</b>				<b>\$ 275.36</b>	<b>\$ 55.07</b>	_____
<b>Fixed Costs:</b>						
Prorated Establishment Cost	Acre	0.07	\$ 397.84	\$ 26.52	\$ 5.30	_____
<i>Machinery: Depreciation, Taxes, Insurance, and Housing</i>						
Preharvest	Acre	1.00	\$ 1.07	\$ 1.07	\$ 0.21	_____
Harvest	Acre	1.00	\$ 36.07	\$ 36.07	\$ 7.21	_____
General Overhead	% of VC	275.36	5.00%	\$ 13.77	\$ 2.75	_____
Management	% of VC	275.36	6.00%	\$ 16.52	\$ 3.30	_____
Owned Land Costs; Taxes, Cash Payment, Etc.	Acre	1.00	\$ -	\$ -	\$ -	_____
Other _____						_____
<b>Total Fixed Costs</b>				<b>\$ 93.95</b>	<b>\$ 18.79</b>	_____
<b>TOTAL COSTS AND PROFIT GOAL</b>						
<b>Total Costs Excluding Land</b>				<b>\$ 369.30</b>	<b>\$ 73.86</b>	_____
**** YOUR PROFIT GOAL ****				\$ _____/Ton		_____
\$\$-PRICE NEEDED FOR PROFIT-\$\$				\$ _____/Ton		_____

